## MURRAY COMPANY Creative Information Solutions

## **Information Sheet #6**

## **Author's Publishing Comparison Table**

	Commercial Publisher	Subsidy Publisher	Self-publisher
Publication	Fit with publishing plan, large	Author payment,	Personal motivation,
depends on	market, contract terms	contract terms	financial or time
			constraints
Book market	Large	n/a	Varies: may be niche or
perceived to be			broad
Cost to author	None	Cost of books* + fee	Everything
Author's role	Editorial corrections,	Editorial corrections,	Oversees all facets of
	marketing	monitoring production,	production, fulfillment
		additional marketing if	and marketing (or pays
		desired	consultants to do it)
Editorial/design	Little	Varies, usually more	Complete
control		than for traditional	
ISBN	Corporately owned	Usually corporately	Personally owned
_		owned	
Copyright	Assigned to publisher by	Assigned to publisher by	Held by author
	author	author, or retained	
Sales	Publisher, distributor (sales	Publisher, author	Author or chosen
	information provided to	(author retains sales	distribution network (all
	author at publisher's	information on self-sold	sales information retained
36 1 4	discretion)	books only)	for marketing purposes)
Marketing	At publisher's discretion:	Passive	Active or passive, as
	active marketing often		money, interest or time
	requires author's time;		allow
	otherwise passive (catalogs, in-store displays IF book		
	considered A-list)		
Print run	3000+	Varies: 1 to a set	Varies depending on
11mt run	30001	number of books,	perceived market and
		dependent on company	budget
		and amount of author	audget
		payment	
Quality of	High	Varies: amateurish to	Varies, but high if
finished product		high	publishing undertaken as a
_			business
Profit accrues to	Royalties averaging 10% of	Percentage on books	100%
author	gross or 4–8% of net	sold, varies by company	
Provides	Status based on publisher's	Status based on being a	Self-employment or
	reputation, possible long term	"published author",	addition to an existing
	revenue	items for author sale if	business or expertise,
		desired, possible entrée	possible long term
		to traditional publishing	revenue, possible entrée
		route	to traditional publishing
			route

<sup>\*</sup> Per book costs tend to be higher for subsidy-published books than self-published books because subsidy authors do not have the option of choosing printers based on cost effectiveness.